

## Thank you for your interest in selling your products in our shop!

Tangled Up in Hue is an art-collective representing the work of approximately 150 local artists and makers. Because we are a **retail space** and not a gallery, we are looking for artists and makers who are serious about growing their business or trade and offer functional art and handmade products that are conducive to a retail environment. Most of our artists and makers are contracted on **60/40 consignment terms** however we are also open to purchasing certain items on wholesale terms.

Currently, we accept new vendors on a 2 month cycle. We do this in order to streamline our internal operations and better plan for new or seasonal products as well as help with merchandising coordination. Vendors are accepted based on:

- If a product or item fits in with the overall mission / brand of our store
- Does not cross over with an existing vendor's products too closely
- If we have space available for a specific product
- Is seasonally appropriate
- Is retail ready and conducive to a retail environment

New Artist submissions may be denied for any reason and all denied applicants will receive an automated email indicating that TUIH will not be able to accept your product at this time.

New Artist submissions that are accepted will receive correspondence confirming acceptance and including your next steps.

Once accepted, vendors have **7-10 days** to complete an official contract with Tangled Up in Hue and are expected to be able to fulfill an inventory drop-off by the end of the Acceptance / Denial period listed below:

Open Submission Dates	Acceptance Period
<b>January 1 - February 28</b>	Application Review: March 1 - 7 Acceptance / Denial Period: March 8 - 31
<b>March 1 - April 30</b>	Application Review: May 1 - 7 Acceptance / Denial Period: May 8 - 31
<b>May 1 - June 30</b>	Application Review: July 1 - 7 Acceptance / Denial Period: July 8 - 31
<b>July 1 - August 31</b>	Application Review: September 1 - 7 Acceptance / Denial Period: September 8 - 30
<b>September 1 - October 31</b>	Application Review: November 1 - 7 Acceptance / Denial Period: November 8 - 30
<b>November 1 - December 31</b>	Application Review: January 1 - 7 Acceptance / Denial Period: January 8 - 31

If you are interested in becoming an artist at our shop, keep reading! The following information will help you determine if you are a good fit for our retail space.

- We offer annual contracts with artists and makers on **60/40 consignment terms**. This means that vendors receive 60% of the retail price per each item sold. The remaining 40% is paid to Tangled Up in Hue and used for general operating expenses.
- We strive to showcase and sell the work of local artists first and foremost so if you are an artist or maker from **Eau Claire** or the **Chippewa Valley**, we are interested in seeing what you do. We also try to prioritize **Wisconsin** and **Minnesota** based artists but do consider work from artists and makers outside of these geographic regions if they have a significant tie to our community or offer a "must have" product or creation.
- Our best selling artists are those who are committed to **retail standards for packaging and presentation** as well as offer a variety of different products. Basically, the more products you offer and the more professional your packaging, the more likely you are to be accepted as a vendor. See the chart below for product specific requirements:

Product Category	Product-Specific Requirements
<b>Accessories</b>	products must be tagged and easily displayed for retail use, list washing and care instructions if applicable, list any warnings or hazards
<b>Art Prints</b>	packaged in protective sleeves and backed with matting, list dimensions for framing
<b>Body Care</b>	products must be sealed, contain directions for use, ingredients and product weight or volume listed, specify if vegan or organic, include expiration date if applicable
<b>Books</b>	currently only accepting coloring books, art books, children's books, and journals
<b>Cards</b>	packaged in protective sleeves, include an envelope, card packs must include quantities
<b>Consumables</b>	products must be sealed, contain ingredients, list potential allergens, product weight or volume listed, specify if vegan or organic, include expiration date if applicable
<b>Fiber / Wearable Fibers</b>	products must be tagged, contain washing and care instructions, list all fiber content, weight or volume listed if applicable, specify if organic
<b>Home Decor / Wall Art</b>	must be ready to hang on a wall using saw teeth or wire, or must include necessary hardware and instructions for customer home installation
<b>Home Goods</b>	products must be tagged, contain washing and care instructions if applicable
<b>Jewelry</b>	tagged and packaged for display, material content listed (ie sterling silver, gold, etc.), sizing information listed (ie chain length, ring size, etc.), care instructions if applicable
<b>Kitchenware</b>	must be microwave and dishwasher safe, or must be tagged with appropriate warning labels and washing instructions
<b>Music / Film</b>	we do not currently accept music / film
<b>Pottery</b>	must be free of cracks or chips, tagged with pricing information, tags should adhere to glaze or product surface without falling off, must be microwave and dishwasher safe, or must be tagged with appropriate warning labels and washing instructions
<b>Raw Materials</b>	products must be tagged, contain suggested use, list all material content, quantity, weight or volume listed if applicable, specify if vegan or organic
<b>Toys</b>	products must be tagged, warnings or choking hazards listed, marked as baby safe if applicable, material content listed if applicable, contain washing and care instructions if applicable
<b>Wearables</b>	products must be tagged, garment size listed, contain washing and care instructions if applicable, list all fiber content, and weight or volume listed if applicable
<b>Wood Crafts</b>	products must be tagged, contain material content (ie type of wood or finish), include washing or care instructions if applicable

In addition to these requirements, all vendors of Tangled Up in Hue must:

- Have an active email address and use email as a primary form of contact with Tangled Up in Hue
- Be able to accept electronic payouts
  - TUIH pays vendors through Paypal.
  - You do not need a Paypal account to be able to receive payments through Paypal
- Be able to submit and update inventory electronically
  - TUIH uses shareable google sheets with each vendor to record and track inventory drop-offs and product updates
- Be able to restock items as needed and in a timely manner

If you believe your products and creations meet the above requirements, please fill out the submission form below.

any and all photos of products you wish to consign at Tangled Up in Hue
a photo including retail packaging and presentation / any printed product information or materials
retail quality staged or life-style photo of product or products for promotional purposes